

AH Sales

If You Can Design It, We Can Make It



*Window Treatments, Bed Coverings and An Entire Line of
Products for the Hospitality Industry*

WHO WE ARE

Based in Hialeah, Florida, AH Draperies has the experience to produce the best results in any of the projects our customers have in mind.

AH Draperies is apt to, and will meet tight schedules while doing whatever it takes to complete a job on, or before the promised date. We will not fail to deliver.

Our cadre of installers throughout the country are trained to handle many types of installs, from construction to renovation, and will work close with the contractor and us, to perform quality labor in a timely fashion.

Our goal is to provide quality window treatment and bed coverings for our clients, from the five star resorts to the standard hotel. We bring our type of client the experience and ability to handle whatever a project needs, no matter how demanding.

AH Sales, people who truly care, with great quality and outstanding services, with women owned and minority certificates.



REFERENCES

Stacy Reid

Carver & Associates
246 O'Dell Road, Suite 1
Griffin, GA 30224
PH: 678-688-3205

Stacy

Cherry Hill
601 Lemon St.
Port Orange, FL 32127
PH: 386-322-0316

Rhonda

Steuber Procurement
2110 Sterling Pkwy
Orlando, FL 32766
PH: 407-977-1980

Mary Broadway

Beyer Brown
7575 Dr Phillips Blvd
Orlando, FL 32819
PH: 407-456-7062

AH Sales, Inc. is a preferred vendor for:
Hilton Brand & Timeshare Division
Wyndham Brand & Timeshare Division
IHG & Marriot Brand

WHAT WE PROVIDE

OUR MISSION:

Our mission is to support our customers in order to provide them with the best of the services. It is about what we can do for you.

We begin by analyzing window shapes, sizes and locations. Custom window treatments are designed to be appropriate to the function of each room and to complement windows, style preferences and budget. Function often demands special touches: blackout qualities are important for bedrooms and media rooms, motorization for ease and safety. Window treatments can also be designed to help correct deficiencies in room scale and proportion.

From color, pattern and texture selection of blinds, curtains, draperies, valances, cornices, swags, scarves, window shades, to fringes, tassels and all hardware, count on AH Sales to present the ultimate solution for your windows.

As we say: "If you can design it, we can make it!"

WHAT WE PROVIDE

INSTALLATION:

When we do an installation or repair, either locally or out of town, we only use our experienced installers. Our people know what they are doing. We know that they will show up and do the job right. We don't use pick-up crews or local installers. On numerous occasions, we've been called in to fix other people's work. In one instance, the client ordered from our competitor, ran into problems and called to ask, "Can you come help us out?" You can always count on us.

PRODUCTS

- ❖ *Valances*
- ❖ *Cornices*
- ❖ *Lined Draperies*
- ❖ *Sheers*
- ❖ *Decorative Hardware*
- ❖ *Wood Blinds*
- ❖ *Shades*
- ❖ *Throw Pillows*
- ❖ *Upholstered Headboards*
- ❖ *Bench Cushions*
- ❖ *Bedspreads*
- ❖ *Pillow Shams*
- ❖ *Bed Scarves*
- ❖ *Bed skirts*
- ❖ *Duvets*
- ❖ *Bolsters*
- ❖ *Motorized Window Mechanisms*

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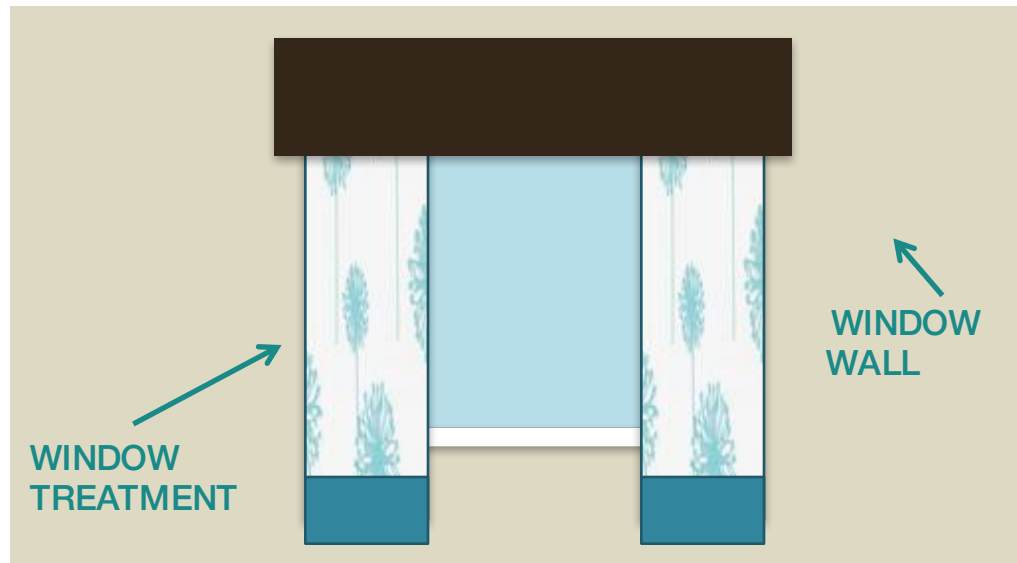
GLOSSARY

WINDOW WALL:

The wall on which a window and or glass door exits which is to be covered with draperies and/or curtains.

WINDOW TREATMENT:

The manner in which the window wall or part of the window wall is to be covered with draperies and/or curtains.



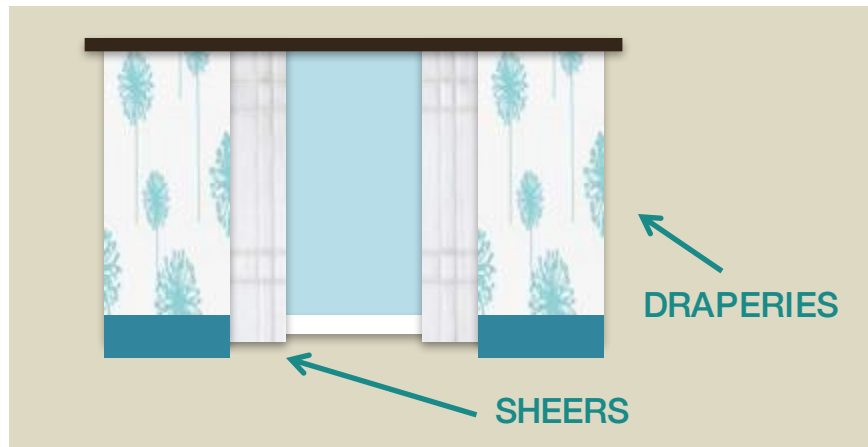
GLOSSARY

DRAPERIES:

As compared to curtains. Draperies are generally heavier than curtains and are used to effect complete or partial privacy and complete or partial room darkening.

CURTAINS:

As compared to draperies. Curtains are generally lightweight and are used to give only a “feeling” of privacy and to diffuse incoming light without blocking it. In the hotel industry there are two types of curtains- Sheers and Casements.



GLOSSARY

SHEERS:

Very lightweight, solid fabrics, somewhat gauzy. Either “Batiste” which has a slight horizontal slub in the yard, or “Voile” which has no slub, is flatter than Batiste and is shinier.

VOILE



BATISTE



GLOSSARY

BLACKOUT DRAPERIES:

The term used to describe draperies that have been manufactured in some manner so as to provide a room darkening feature which allows guests to sleep during the day. There are two methods of creating blackout draperies. Either laminated or sewn in blackout lining.



GLOSSARY

SEWN IN BLACKOUT LINING:

A method of creating blackout draperies by sewing a blackout lining together with the face fabric. The lining is a separate fabric which has already been made into a blackout fabric. The lining is then joined with the face fabric by sewing them together at the top and side hems. There are two types of blackout linings. Vinyl and Soft Suede.



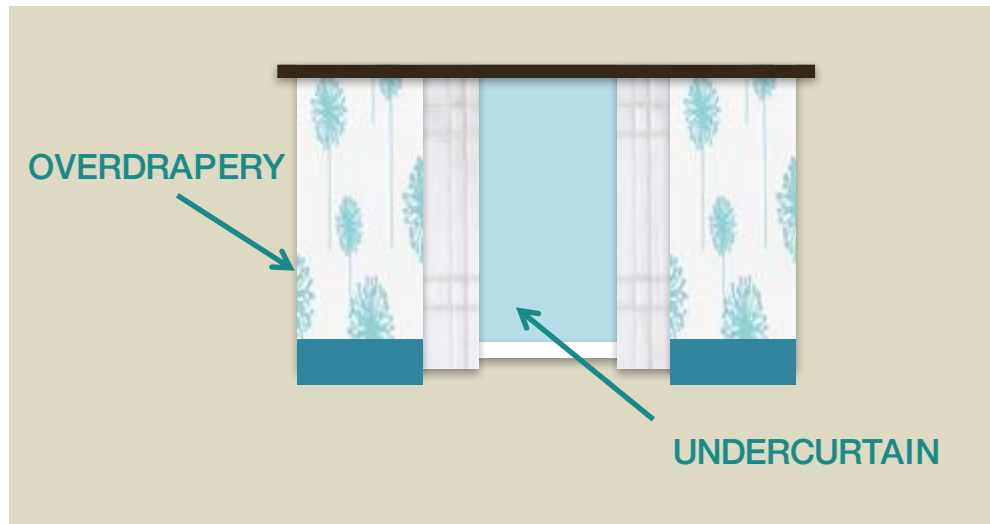
GLOSSARY

OVERDRAPERIES:

The term applied to draperies when they are used together with sheers or casements and are on a track further from the window than the sheers or casements.

UNDERCURTAINS:

The term applied to sheers and casements when they are used together with overdraperies and are on a track closer to the window than the overdraperies.



GLOSSARY

TWO TRACK SYSTEM:

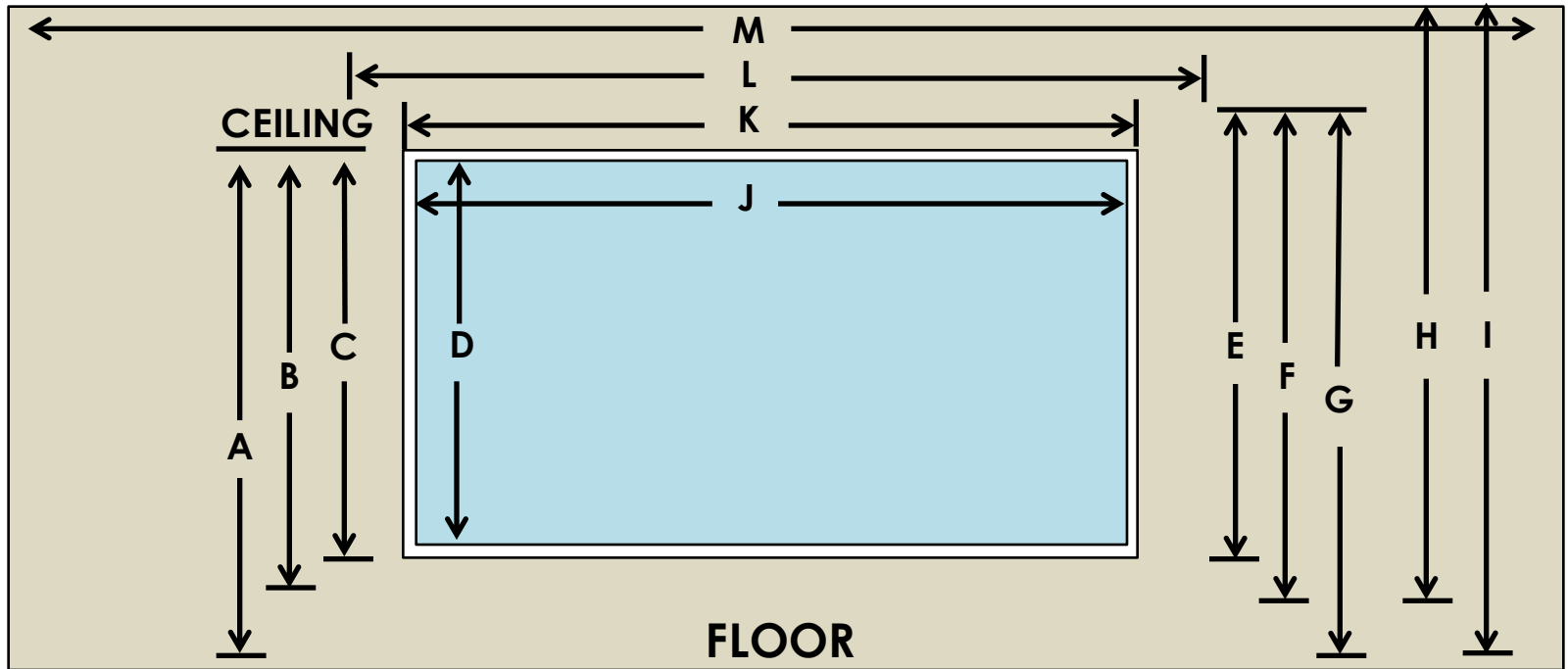
A window treatments employing two sets of drapery hardware on which one carries the undercurtains and the other carries the overdraperies.

THREE TRACK SYSTEM:

A window treatment employing three sets of drapery hardware on which one carries a blackout liner closest to the window and a second carries a sheer or casement, and a third which is furthest from the window carries side panels or a valance.



HOW TO MEASURE



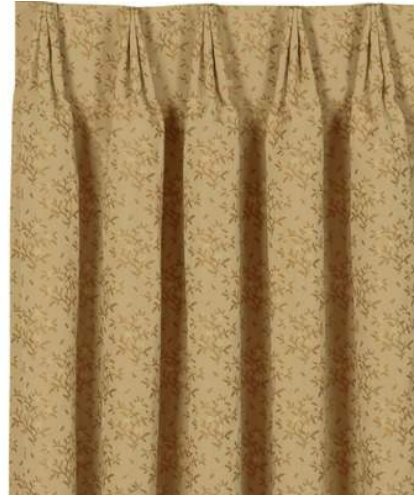
LETTER	DESCRIPTION	LETTER	DESCRIPTION
A	Ceiling to floor	G	Wall mounted above window sill
B	Ceiling to a distance below sill	H	Ceiling to a distance below window
C	Ceiling to sill	I	Ceiling to floor
D	For inside mounted blinds/shades	J	For inside mounted blinds/shades
E	Wall mounted above window sill	K	Width equal to window casing
F	Wall mounted above window to below the sill	L	Extended beyond the casing

DRAPERY STYLES

PINCH PLEAT



PARISIAN PLEAT



CASUAL PLEAT



TAILORED PLEAT



HIDDEN TAB



RIPPLEFOLD



ROD POCKET



RTB: ROD TOP & BOTTOM



GROMMET



TAB TOP



VALANCE STYLES

MOCK ROMAN VALANCE



SPACE PLEATED VALANCE

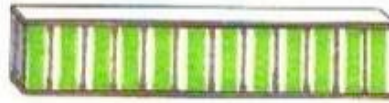


INVERTED BOX PLEATE



CORNICE STYLES

CORNICE BOX SHAPES



Straight



Scallop-big/little



Scallop



Soft Dips



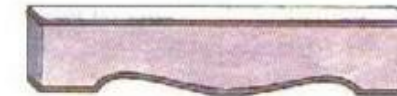
Two Step



Multi-steps



One Step



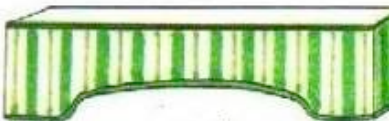
Double Dip



Soft Curves



Wide Scallop

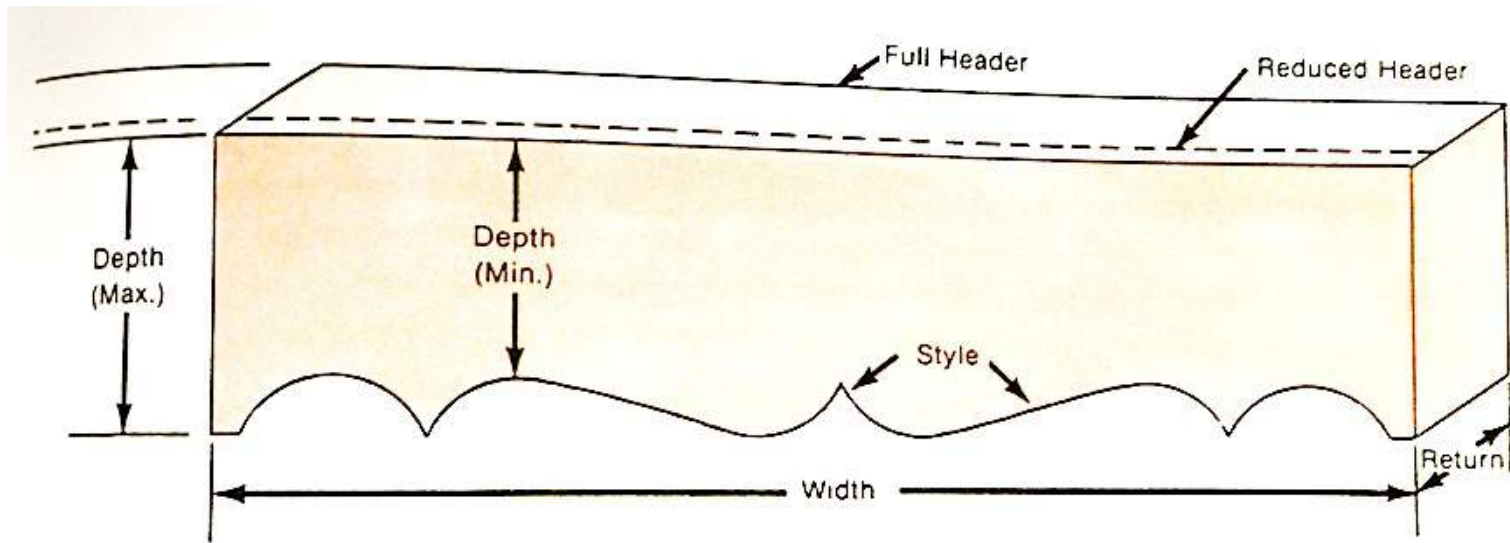


Arch



Multiple Arch

MEASURING FOR CORNICE



***The depth of your cornice will depend on how much room you have above the window.*

WOOD CORNICES



STRAIGHT UPHOLSTERED CORNICE



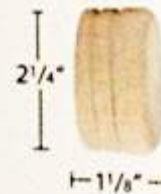
HARDWARE STYLES

STYLES CAN BE FOUND IN:

[FOREST GROUP ONLINE CATALOG](#)
[FINESTRA DECORATIVE HARDWARE CATALOG](#)
[ROWLEY COMPANY WEBSITE](#)

AHSales

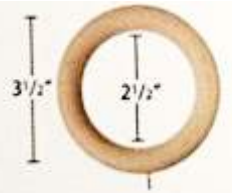
DECORATIVE HARDWARE



1151WEN-XX
End Cap Finial



1151FLU-XX
Fluted Ball Finial



1351WRI-XX
2" Wood Ring with Eyelet



1051RRW-XX
2" Routed Reeded
Stock Length: 8' & 16'



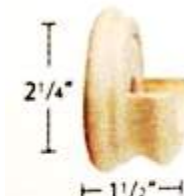
1051RSW-XX
2" Routed Smooth
Stock Length: 8' & 16'



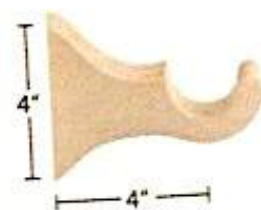
1051RWO-XX
2" Reeded
Stock Length: 8' & 16'



1051SWO-XX
2" Smooth
Stock Length: 8' & 16'

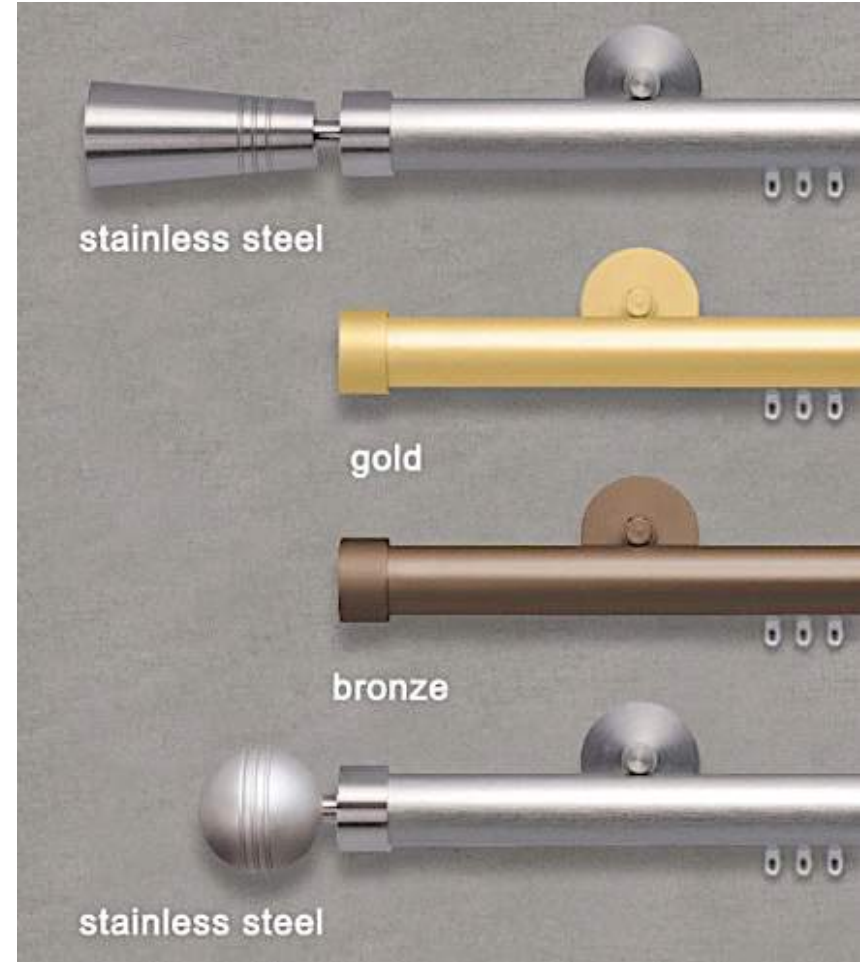


1251WIM-XX
Open Inside Mount Bracket



1251WBR-XX
Wood Bracket

DECORATIVE HARDWARE: METAL

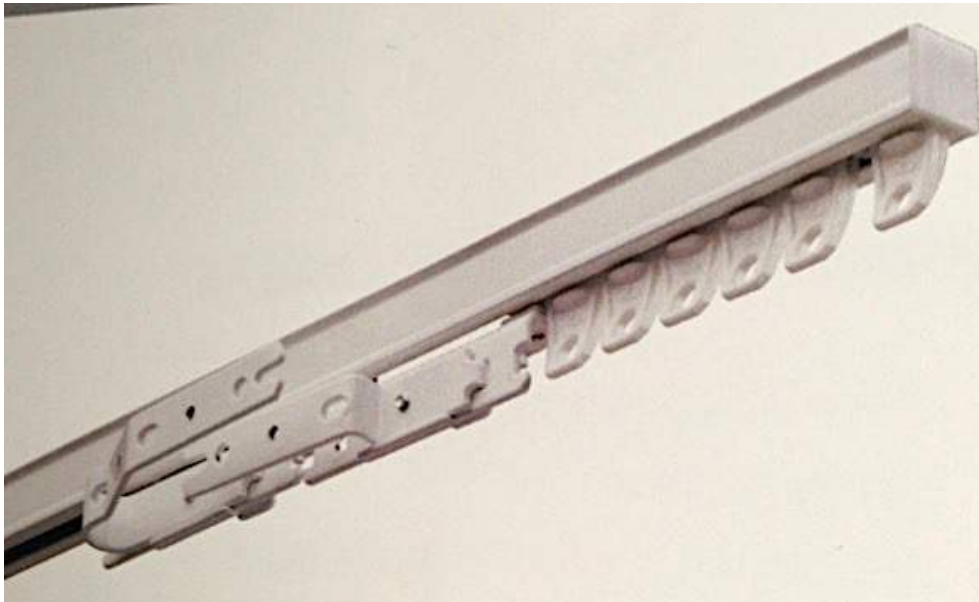


DECORATIVE HARDWARE: METAL



GROMMETS

KS HARDWARE



SHADE STYLES

ROMAN SHADES



ROLLER SHADES



WOVEN SHADES



CELLULAR / HONEYCOMB SHADES



SHADINGS



BLINDS



WINDOW TREATMENTS

AH SALES, INC

REQUEST FOR QUOTATION - WINDOW TREATMENTS

PROJECT NAME _____ LOCATION _____

ROOM _____ # OF ROOMS _____

WIDTH

is this Wall to Wall?
Width of Opening? _____ Yes _____ No _____
If not Wall to Wall, do we extend beyond opening? Yes _____ No _____ How much
each side _____?
Is this to be center opening _____ or one Or uneven, off
way _____? center _____?

LENGTH. Is the treatment to be
installed....

On the Ceiling? _____ Above the top of window/door on wall? _____ How much
above? _____
Do the draperies fall to the floor? _____ to below the window? _____ How much
below? _____
Is there an Hvac under
window? _____

TOP TREATMENT?

Yes _____ No _____
Cornice? _____ Soft Type -
Valance? _____
Straight
_____ shaped _____
Depth? _____ If Pleated, how many pleats _____?
Fabric Width _____? Repeat _____? Not picked
yet _____?
Contrasting trim on the top treatment?
Where? _____ Type? _____

Three pass blackout liner _____ or Blackout
BLACKOUT? Lined _____?
If lined, two pass _____ or three
pass _____?

Contrasting trim on the drapery?
Where? _____ Type? _____

SHEER Is it to be the undercurtain? _____ or the overcurtain if
? blackout liner _____?
How wide? 48" _____ 60" _____ 118" _____ Not picked yet _____? Fullness
% _____?

SIDE PANELS? Yes _____ No _____ Lined? Yes _____ No _____ Type
lining? _____
Tiedback? _____ or Straight hanging? _____ Tieback self? _____ or contrasting
trim? _____
Contrasting trim on the side panel?
Where? _____ Type? _____

**HARDWARE AND
INSTALLATION.**

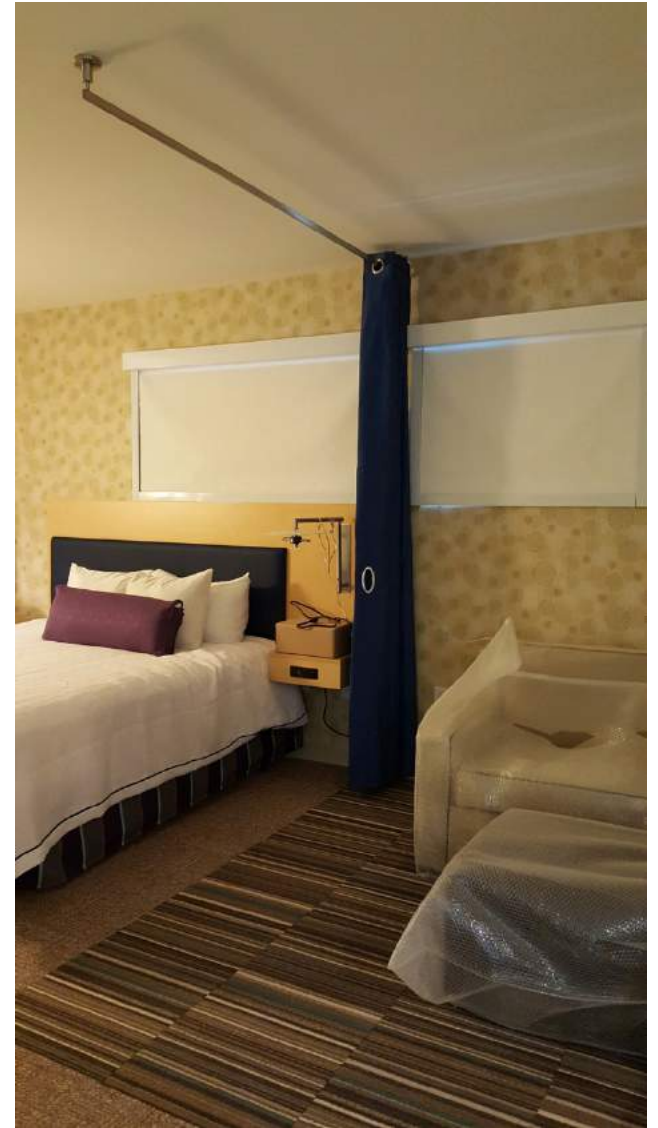
New? _____ Baton? _____ or
Existing? _____ Cord? _____
Do we remove the existing materials?
Yes _____ No _____
If we remove, what will be taking
down? _____

LOGISTICS. Is this new construction _____? Or
renovation _____?
Will the job be all done at one time _____? Or in phases _____?
How many trips? _____

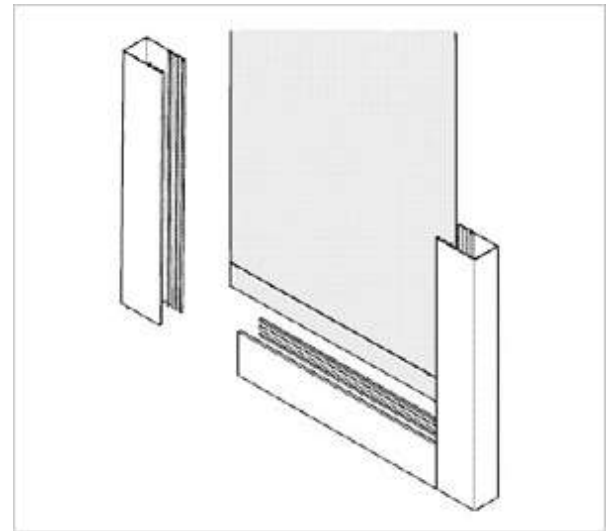
REMARKS:



HOME 2 SCHEME **AH**Sales



HOME 2 SCHEME AH Sales



HOLIDAY INN EXPRESS THEME **AH**Sales





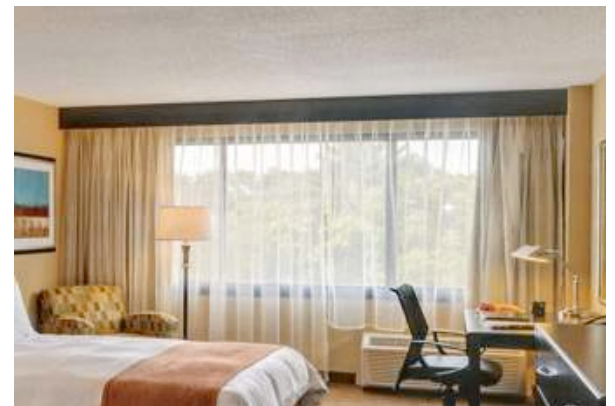


























BEDDING

BEDDING SPECIFICATION SHEET

ROOM: _____ QUANTITY? _____ SIZE: _____

BEDSPREAD? _____ COVERLET? _____ Fabric Width? 54" _____ 126" _____
Preseamed? _____ or Postseamed? _____ Fill weight in ounces? _____
Throw? _____ Fitted Waterfall? _____ Fitted with Unquilted pleated gusset? _____
Fitted with Unquilted non-pleated gusset? _____ Fitted with quilted gusset? _____
Quilting Pattern to be... Standard? _____ Special? _____ Specify type _____
Special Bottom Hem? Specify _____
Standard Pillow tuck?(18") _____ or Reverse Sham? _____

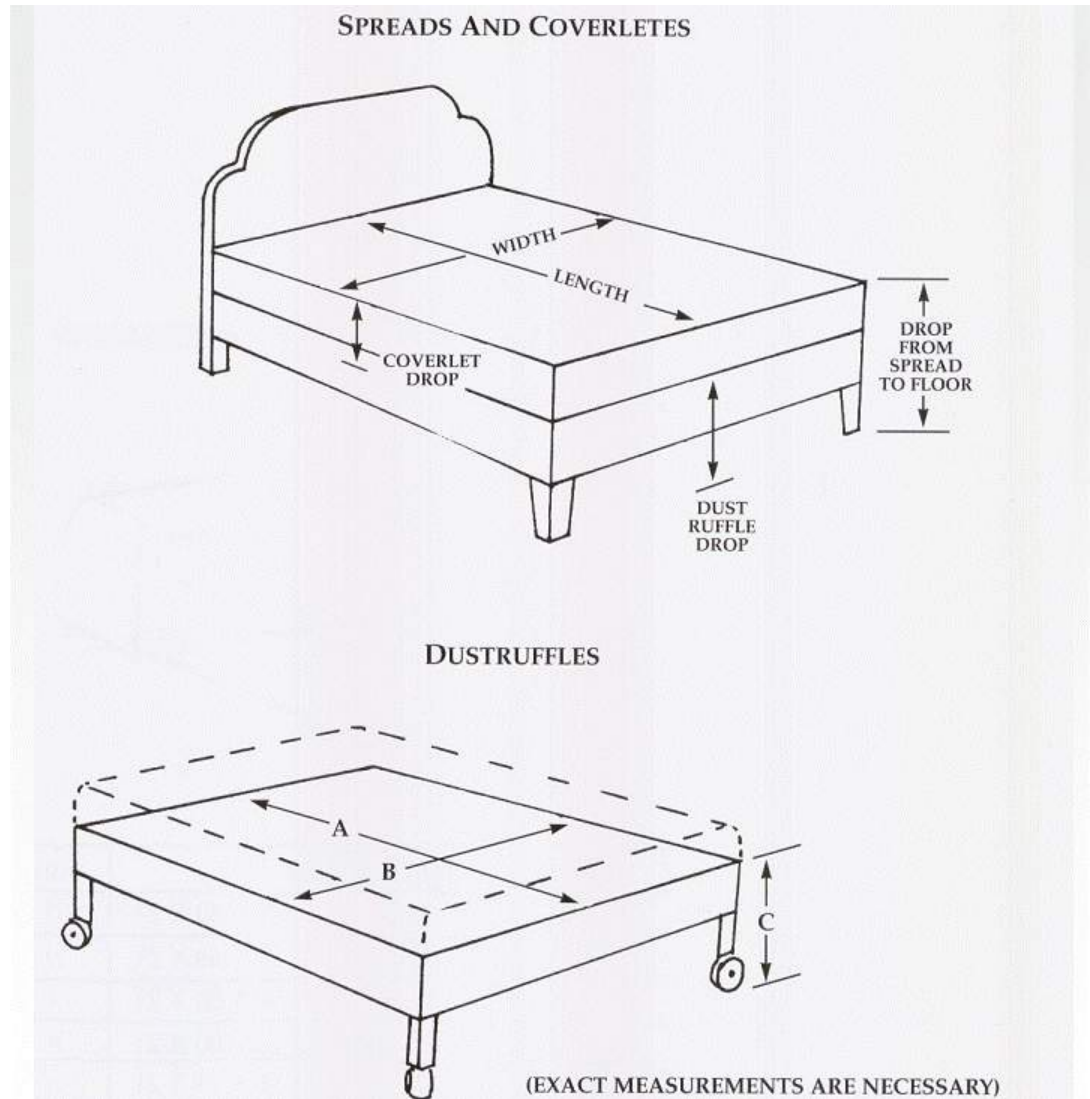
BEDSKIRT (Dust Ruffle)

Tailored with 5 pleats? _____ Gathered? _____ If gathered, what fullness? _____
Can fabric be railroaded? Yes _____ No _____ Don't know yet _____
Lined? Yes _____ No _____ Elasticized cap? Yes _____ No _____

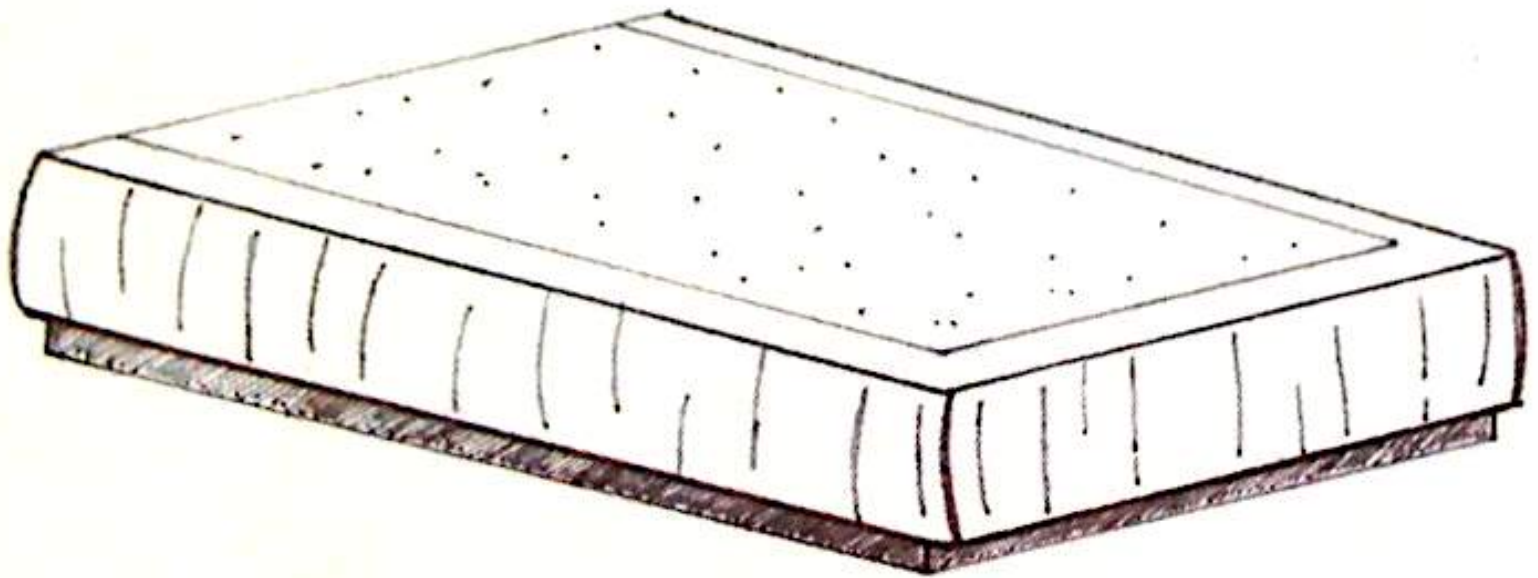
PILLOW SHAMS

Knife Edge? _____ Corded Edge? _____ Face quilted? _____ Unquilted? _____
3" flange... Flat? _____ Ruffled? _____ Self? _____ Contrasting? _____

- A- Length of Boxspring
- B- Width of Boxspring
- C- Drop from top of Boxspring to floor



BED HUGGERS



BED SKIRTS • BED SCARVES • HEADBOARDS • CUSTOM SEATING CUSHIONS



BED SKIRT STYLES





BOLSTERS



CUSHIONS



CATALOGS, SAMPLES & OTHER ITEMS